

## Cyber-Resilient, Managed Hybrid Datacenter Backup to the Cloud

VAST Cloud Backup-as-a-Service (CBaaS) powered by Druva is a Managed Service offering that also offers level of self-service control via a web portal, thereby allowing the customer to interact directly with the service.

The primary goals of the Backup as a Service are to:

- Provide protection and recovery from accidental deletion or corruption of data
- Provide protection and recovery from VM, OS, DB, NAS or infrastructure failure/downtime
- Provide ransomware protection/data resilience and immutable cloud data copies
- Provide options for the Long-Term Retention of data
- Provide Reporting and Alerting visibility on Backup & Recovery Operations and Service

Hybrid DC Backup

Disaster Recovery

M365 Backup

## BENEFITS FOR YOUR ORGANIZATION

### VAST Managed Services Benefits

By packaging the technology and expertise of VAST into a single offering, Cloud Backup as a Service unlocks several benefits:

- Expert implementation and ongoing management of your critical data
- Eliminate cost of acquisition, maintenance of backup hardware, software, in-house expertise
- Predictable data protection outcomes and costs through well-defined services and plans

### Secure Cloud Backup Benefits

The Druva Cloud Platform provides a level of security, immutability, and integrity to provide resilience to the backup data and the control plane.

#### Security capabilities include:

- **Data Airgap**
- **Information protection**
- **Data Integrity (99.99999999 durability)**
- **Intrusion detection and prevention**
- **Anomaly detection and deletion prevention**



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## Service Overview

Platform Features		Security			
Compression & Deduplication	✓	Multi-Factor authentication	✓		
Recovery: Full VM, disk, file Level	✓	Encryption in flight, and at rest	✓		
Alerts & Notifications	✓	Ransomware resilient, Immutable backups	✓		
SLA Reporting	✓	Anomaly detection	✓		
Self-service recovery and reporting access	✓	Deletion prevention	✓		
Service Plan	Advanced Features	Retention	RPO	Throughput	
Basic		Up to 120 days	24 hours	2TB/hr	✓
Advanced	On-prem copy, multi-region storage	Up to 1 year	12-24 hours	2TB/hr	✓
Premium	On-prem copy, multi-region storage	Up to 7 years	8-24 hours	2TB/hr	✓
Service Components		Managed Services			
Druva Cloud Platform	✓	White glove implementation	✓		
Druva Phoenix/Hybrid data centre backup	✓	Proactive monitoring and support	✓		
Direct to cloud backup	✓	On-demand Backup & Recovery	✓		
Local copy on-premises, Multi-region storage	○	Data classification, policy design	□		
Seeding appliance, large dataset/low bandwidth	□	Recovery testing & RTO benchmark	□		
Billing	Additional Services				
Basic Service Plan	Billing Based on	Disaster Recovery to AWS EC2			∞
Advanced Service Plan	Actual Stored Data	Backup for Microsoft 365			∞
Premium Service Plan	Usage Per Month				
<i>Charges based on data stored post deduplication &amp; compression</i>					

### LEGEND

- ✓ Features and components included in the service offering
- Optional features and plans at an additional monthly charge
- Extra products & services available at a fixed one-off or time/material charge
- ∞ Complementary service offering(s), available as single solution or suit

## Solution Compliance



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