

# Cloud Backup as a Service

### Cyber-Resilient, Managed Hybrid Datacenter Backup to the Cloud

VAST Cloud Backup-as-a-Service (CBaas) powered by Druva is a Managed Service offering that also offers level of self-service control via a web portal, thereby allowing the customer to interact directly with the service. The primary goals of the Backup as a Service are to:

- Provide protection and recovery from accidental deletion or corruption of data
- Provide protection and recovery from VM, OS, DB, NAS or infrastructure failure/downtime
- Provide ransomware protection/data resilience and immutable cloud data copies
- Provide options for the Long-Term Retention of data
- Provide Reporting and Alerting visibility on Backup & Recovery Operations and Service

Hybrid DC Backup

**Disaster Recovery** 

M365 Backup

## BENEFITS FOR YOUR ORGANIZATION

### **VAST Managed Services Benefits**

By packaging the technology and expertise of VAST into a single offering, Cloud Backup as a Service unlocks several benefits:

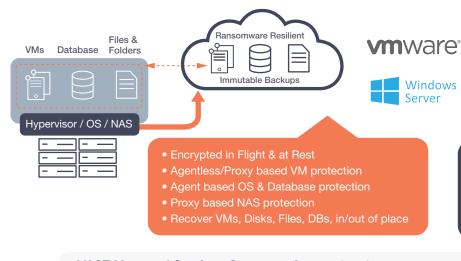
- Expert implementation and ongoing management of your critical data
- Eliminate cost of acquisition, maintenance of backup hardware, software, in-house expertise
- Predictable data protection outcomes and costs through well-defined services and plans

### Secure Cloud Backup Benefits

The Druva Cloud Platform provides a level of security, immutability, and integrity to provide resilience to the backup data and the control plane.

#### Security capabilities include:

- **Data Airgap**
- Information protection
- Data Integrity (99.99999999 durability)
- Intrusion detection and prevention
- **Anomaly detection and deletion prevention**



Starting from:

\$199 per TB of stored data, per month after deduplication and compression

Microsoft NUTANIX vmware

Linux SQL Server ORACLE

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### Service Overview

Platform Featu	res	Security				
Compression & Deduplication Recovery: Full VM, disk, file Level Alerts & Notifications SLA Reporting Self-service recovery and reporting access			Multi-Factor authentication  Encryption in flight, and at rest  Ransomware resilient, Immutable backups  Anomaly detection  Deletion prevention			
Service Plan	ervice Plan Advanced Features		Retention	RPO	Throughput	
Basic Advanced Premium	On-prem copy, multi-region storage On-prem copy, multi-region storage		Up to 120 days Up to 1 year Up to 7 years	24 hours 12-24 hours 8-24 hours	2TB/hr 2TB/hr 2TB/hr	<b>✓ ✓</b>
Service Components			Managed Services			
Druva Cloud Platform  Druva Phoenix/Hybrid data centre backup  Direct to cloud backup  Local copy on-premises, Multi-region storage  Seeding appliance, large dataset/low bandwidth  ✓			White glove implementation Proactive monitoring and support On-demand Backup & Recovery Data classification, policy design Recovery testing & RTO benchmark			<b>✓</b> ✓ ✓ □ □
Billing			Additional Services			
Basic Service Plan Advanced Service Plan Premium Service Plan Usage Per Month  Charges based on data stored		Data onth	Disaster Recovery to AWS EC2 Backup for Microsoft 365			∞ ∞
Charges based on data stored post deduplication & compression						

#### **LEGEND**

- ✓ Features and components included in the service offering
- Optional features and plans at an additional monthly charge
- ☐ Extra products & services available at a fixed one-off or time/material charge
- o Complementary service offering(s), available as single solution or suit

### **Solution Compliance**



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